## RAFOTH HUMAN RESOURCES Executive Search & Management Consulting

## **Managing Director (f/m/d)**

Our client is a leading manufacturer of spare parts in the commercial vehicle industry with 800 employees and a strategic presence in more than 100 countries worldwide. The Company is well known for it's high quality, innovation and the most advanced technology. One of the biggest strengths of our Client is the great value that the company gives too the individual. Our client invests a lot in the education and training, because he is convinced that product quality goes along with the quality and passion of its employees. In the context of an age-related succession planning, we are now looking for a proactive and leadership experienced person with a good predisposition to social relationships to assume the responsibility of the German subsidiary near Saarbrücken, as the new Managing Director (f/m/d)

## Your tasks are:

- Manage a team of eight employees and coordinating the personnel activities
- Keep in touch with the Management abroad
- Coordinating the activities of the warehouse: provisioning, shipment preparation and shipping
- Coordinating the activities of the workshops: groups reconditioning, customer claims, training to mechanics from OEM's workshops
- Business Development and customer visits

## Your profile:

- A degree in economics, business administration or engineering would be preferable but its not an essential prerequisite
- 5-10 years of experience in the spare part business or in a similar field (automotive / mechanical industry)
- Several years of leadership experience
- Dynamic sales personality with good negotiation skills and persuasiveness
- Teamplayer with excellent problem solving and conflict Management strategies
- Good knowledge of Information Technology
- Fluent English and/or Italian
- Willingness to travel throughout Germany

Our client offers you a long-term perspective in a successful and excellently positioned company. In addition, a friendly team and a position appropriate payment awaits you. If this first information finds your interest, we would like to get to know you. Please send your complete application documents stating your salary expectations, the earliest possible starting date simply and quickly by e-mail to: <a href="mailto:info@hr-rafoth.com">info@hr-rafoth.com</a>. For a first contact, please contact Mr. Olaf Rafoth, of RAFOTH HUMAN RESOURCES, at +49 30 / 856 155 35. The consideration of blocking notices is a matter of course.